Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 PA-01 PRS-01 USIA-06 SP-02 AID-05 EB-07

NSC-05 RSC-01 CIEP-01 TRSE-00 SS-15 STR-01 OMB-01

CEA-01 CIAE-00 COME-00 FRB-01 INR-07 NSAE-00 XMB-02

OPIC-03 LAB-04 SIL-01 L-02 H-01 /079 W

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R 071400Z JAN 75 FM AMEMBASSY LIMA TO SECSTATE WASHDC 3422

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E.O. 11652: N/A

TAGS: EMIN, EFIN, PE

SUBJECT: PERUVIAN PRESS REPORTS CUAJONE FINANCING PACKAGE COMPLETED

REF: LIMA 10247

1. FRANK ARCHIBALD, PRESIDENT OF SPCC, CALLED CHARGE FROM CALIFORNIA EVENING OF JANUARY 5 TO INFORM HIM THAT AN ANNOUNCEMENT WAS BEING RELEASED AT THAT TIME TO THE EFFECT THAT CUAJONE PROJECT FINANCING HAD BEEN COMPLETED. ARCHIBALD DID NOT GO INTO DETAILS BUT DID SAY THAT ALL NECESSARY STEPS HAVE NOW BEEN TAKEN AND THAT THE PACKAGE HAS FINALLY BEEN WRAPPED UP.

2. JANUARY 6 LIMA DAILIES HEADLINED CUAJONE PACKAGE
HAS BEEN COMPLETED, NOTING THAT FINAL STEP WAS INTERNATIONAL FINANCE CORP. (IFC) LOAN OF \$15 MILLION TO SPCC
WHICH WAS ANNOUNCED JANUARY 5. (NOTE: THIS IS PRESUMABLY ANNOUNCEMENT TO WHICH ARCHIBALD MADE REFERENCE
TO CHARGE.) "LA CRONICA," WITH HEADLINE READING "\$620
MILLION READY FOR CUAJONE," QUOTES DANIEL RODRIQUEZ
HOYLE, LOCAL VICE PRESIDENT OF SPCC: "I AM VERY PLEASED
BY THIS NEWS. I THINK THAT THIS INVESTMENT REPRESENTS A
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RECOGNITION OF THE ENORMOUS EFFORT UNDERTAKEN BY THE

MANAGEMENT OF THE COMPANY BY ITS WORKERS AND CONTRACTORS DURING MANY YEARS." "EL COMERCIO" PUBLISHED TEXT OF IFC RELEASE IN TOTO WHICH NOTES THAT TOTAL COST OF THE PROJECT WILL REACH \$620 MILLION, APPROXIMATELY \$404 MILLION OF WHICH IS IN THE FORM OF LOANS FROM FOUR SOURCES: \$200 MILLION FROM THE CHASE MANHATTAN BANK CONSORTIUM WHICH INCLUDES 29 U.S., EUROPEAN, AND JAPANESE BANKS; \$140 MILLION IN CREDITS FROM OTHER U.S. AND BRITISH COMPANIES AND BANKS (INCLUDING EXIM), AND A CONSORTIUM ORGANIZED BY THE BANK OF BRAZIL AND THE BANCO DE CREDITO DEL PERU \$40 MILLION FURNISHED BY BRITISH AND JAPANESE COPPER BUYERS THROUGH LLOYDS BANK INTL, LTD., ORION TERM BANK OF LONDON, AND A GROUP OF JAPANESE BANKS ORGANIZED BY THE BANK OF TOKYO; AND THE \$15 MILLION (NOTE: PRESS FROM IFC. ACCOUNTS DIFFER SO THAT FOREGOING DETAIL DOES NOT ADD TO TOTAL.) DRAWING ON THE IFC RELEASE, "LA PRENSA" STATES "BANKS ASSURE FINANCING FOR CUAJONE." ALL STORIES NOTE THAT TOTAL COST WILL REACH \$620 MILLION AND THAT COMPANY PRESENTLY SUPPORTS 22,000 WORKERS AND THEIR DEPENDENTS, STORIES ALSO STATE THAT REMAINING \$216 MILLION IS BEING CONTRIBUTED BY SPCC AND ALSO BY BILLITON METALS CO. NV OF THE NETHERLANDS.

3. COMMENT: ARCHIBALD SEEMED PLEASED AND IT APPEARS THAT THE PACKAGE HAS FINALLY OVERCOME ALL HURDLES. WE PRESUME THAT SPCC WILL BEGIN DRAWING DOWN ON LOANS IN THE IMMEDIATE FUTURE. PRESS PLAY, FOR ITS PART, HAS BEEN STRAIGHTFORWARD, ALTHOUGH "LA CRONICA" COULD NOT RESIST POINTING OUT THAT, ALTHOUGH THE FINANCING IS FOREIGN, PERU "THANKS TO ITS NATIONALISTIC MINING POLICY WILL RECEIVE MORE THAN HALF THE PROFITS OF THE MINE," INCLUDING \$90 MILLION IN FOREIGN EXCHANGE IN 1976 WHICH WILL INCREASE TO \$150 MILLION ANNUALLY BY 1982.

"LA CRONICA" AND "LA PRENSA" ALSO MAKE POINT THAT MINING COMMUNITY AT SPCC IS GRADUALLY ACQUIRING 50 PERCENT OWNERSHIP OF THE COMPANY.

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: PRESS COMMENTS, LOAN AGREEMENTS, BANK CONSORTIUMS, PROGRAMS (PROJECTS)

Control Number: n/a Copy: SINGLE Draft Date: 07 JAN 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975| IMA00121

Document Number: 1975LIMA00121 Document Source: CORE Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D750006-0449

From: LIMA Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t19750173/aaaacmes.tel Line Count: 98

Locator: TEXT ON-LINE, ON MICROFILM Office: ACTION ARA

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a

Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE

Previous Classification: Limited Official Previous Handling Restrictions: n/a Reference: 75 LIMA 10247
Review Action: RELEASED, APPROVED Review Authority: GolinoFR

Review Comment: n/a Review Content Flags: Review Date: 25 JUN 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <25 JUN 2003 by ShawDG>; APPROVED <26 JUN 2003 by GolinoFR>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: PERUVIAN PRESS REPORTS CUAJONE FINANCING PACKAGE COMPLETED

TAGS: EMIN, EFIN, PE, CUAJONE, SPCC, (ARCHIBALD, FRANK)

To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006